

### Candyce Holmstrup

#### **PHOTOS BY CANDYCE**

Professional is defined as performing a job to high standards, a school of higher education, or someone who does a specific type of work to earn a living. The definition of "Professional" certainly describes Laurie Venegas. I recently had the pleasure of her vast knowledge and expertise within her Life Coaching Company. I recommend her highly.

### Kiambu Bryant

#### **Real Estate Investor**

Laurie, is a very hard worker. She always looks for another angle if you are facing a road block. She is very professional, and has tons of experience. I highly recommend her for a real estate transaction or business and life coaching

### David J. Kerwin

#### **Senior Claims Representative at Public Adjuster Associates**

Laurie is a highly skilled and dedicated Real Estate professional and her unique talents also include Trainer / Coach at our Remax Organization. Her weekly group training seminars have helped in enhancing my education continually in the field of Real Estate. Laurie comes highly recommended as a Team Leader and Associate Broker at Remax Advantage. Her leadership talent and her Real Estate skills help her to remain one of the most qualified Real Estate professionals in our industry. She avails herself whenever someone is in need of her special skills in the Real Estate field. As one of her Sales Consultants I am proud to be on the team that brings the utmost of integrity to the Remax Family.

### Mike Parenzan

#### **Software Developer at MGP Consulting Services**

I hold the highest regards for Laurie Venegas' exceptional professional abilities as a Real Estate Agent. When selling my home, Laurie was very knowledgeable of the current state of the housing market and offered valid options as to what could be done in a limited time frame for the sale. Laurie marketed my home very well and there was a high volume of potential buyers. After the offer was made and accepted, Laurie contacted all the proper institutions involved, compiled and verified all the necessary documentation and successfully closed on the property. I would highly recommend Laurie Venegas for any real estate needs.

### Cendy Fetzer

#### **Owner**

Where do I start? If you are going to do anything with your HOME she is the one you went on SIDE. She is very knowledge in what she does for a living, and she knows the ins and outs of her perfection. As one of her clients she makes it a point to go out of her way to do for you and more. Her one on one process makes you feel like your her only client she has. And as a person, you only have to look up two words, TRUE and COMFORT her picture is not there but the words to describe her ARE...

### Karen Kamenir

#### **AAII (American Assoc.of Indiv. Investors) Board Member**

Laurie is diligent at finding out ALL the facts pertaining to YOUR situation (and everyone is different, requiring a range of strategies and contacts).

When looking for someone to be YOUR advocate, Laurie can do the job!

### Laurianne Timbart

#### **Senior Scientist II at Solvay**

Laurie helped me in the different things I had to take care of for my relocation in the US. She makes herself available to help me and was of very good support. She helps me with the setup of my utilities by contacting for me the companies. She helped me to get my driving license. She also gave me lots of interesting information regarding

areas I was interested in. She also gave me lots of interesting information regarding areas I was interested in. She showed me around to make myself familiar with my new environment.

**Joe Panepresso**

**Vice President at Univest Bank & Trust**

I have known Laurie for many years. I have worked with her in obtaining mortgages for her customers. Laurie is a true professional and an excellent Real Estate agent.

**Keith Roman**

**designer/owner ROSE IN BLOOM**

We have personally bought & sold two houses using Laurie as an agent. She is very professional, well connected and a joy to work with. We have also staged houses that Laurie was the sales agent for and have had the pleasure of working directly with her. We highly recommend her services.

**Tom Morrow**

**Retired**

I was a Realtor at the time and she represented the seller and I represented the buyer I found her to be a dedicated, knowledgeable professional

**greesh sharma**

**Independent Mental Health Care Professional**

Laurie's professional manner, charming personality and skills and other attributes impressed me so much that I can never think of doing any real estate transaction without first consulting her.

Greesh Sharma, Ph.D

Morrisville! PA

**Sandy Allison**

**Realtor at RE/MAX Realty Centre**

Laurie is an incredible leader, she is always having training sessions for her team, and always willing to lend a hand!

**Jon Stern**

**Owner, Life Success Consultants**

Laurie Venegas is an amazing person. If I lived anywhere near the Philadelphia area there is no other person I would do Real Estate deals with. I consider Laurie to be a Real Estate "Guru". I am an Investor in North Carolina but, whether you're an investor or a first time home buyer. Laurie can and will help you find whatever suits your needs. I value and continue to listen to her advice. I feel confident in making decisions with Laurie by my side. She guides you through the entire process. My wife Laura and I think very highly of Laurie. We are grateful to have known her for the past 8 years. We definitely can recommend her with the utmost confidence.

If you have any further questions feel free to e-mail me: [JonStern@LifeSuccessConsultants.com](mailto:JonStern@LifeSuccessConsultants.com)

Sincerely,

Jonathan Stern

**Perry Epstein**

**REALTOR at Berkshire Hathaway Fox and Roach Realtors**

Laurie is a pleasure to work with and a total professional. I highly recommend her as a Realtor.



### Trish Jurgens

#### **Supply Chain Manager at CP Flexible Packaging**

Laurie helped me find the perfect house - she knew exactly what I was looking for and what I could afford. When the listing for my house showed up, she called me right away as she knew it would be a perfect fit. I would recommend her services to anybody I meet.

### Vanessa Farrell, MPH, MCHES

#### **Program Associate at Robert Wood Johnson Foundation**

I met Laurie six years ago when I began my search for a home in the Philadelphia area. We hit it off from our first encounter. She was extremely professional in all aspects of my home search – and I knew she genuinely had my best interest at heart. Laurie was always punctual for our appointments; I NEVER had to wait for her, she was always at the location upon my arrival. She was flexible and very responsive. What I admired most about Laurie was that my budget was not a deciding factor for the effort she put into the process. I felt just as catered to as a million dollar home buyer. Laurie, THANK YOU for that!!! She took the time to explain everything to me and pointed out areas of concerns as well as good aspects of the home. As a first time buyer, a new resident of Philly and a single female, there were aspects of my investment that was important to me such as, safety, low maintenance, green space to walk and exercise, proximity to major highways since I had a daily commute for work - and Laurie keep these criteria in mind as she researched and sent me daily profiles. On the day of my closing - Laurie went thru each piece of paper (and it was a lot) with me to ensure I was clear on what I was signing. After the closing, when I had follow-up questions she was always there. Thanks Laurie. You are my #1 Realtor and you can always count on me as a lifelong client and friend.

### Joseph Glatfelter

#### **Senior Loan Officer at Seckel Capital**

I highly recommend Laurie if you are considering buying or selling a home. She is a dedicated professional with a personal touch. You will not only complete a real estate transaction, you will make a friend for life. Her knowledge and dedication is exceeded by none in the industry. She is very detail oriented and has a passion for real estate. The feedback from her clients is 100% favorable.

### Denny Spaulding

#### **retired at Pinelands High School, Burlington County College**

Laurie was both personable and professional.

### Leonard Gabriel

#### **Bucks County Appraiser**

Laurie is forthright and upfront with the technical details of the transaction and has always been ready with a helping hand.

### Peg Duffy

#### **Customer Service at PMC Inc.**

Laurie is a dedicated member of our community. Her customer's best interests are Laurie's main focus.

### Howard Gottlieb

#### **Associate Broker / Owner at Keller Williams Real Estate**

Laurie is very profession and is very experienced. I highly recommend her.

### Brian Meara

#### **Serial Entrepreneur, Real Estate Investor, Educator, and Success Coach**

Laurie is an excellent Realtor and goes above and beyond for her clients. She is a joy to work with and I would highly recommend her to anyone.

I look forward to working with her more the new year!

### Nancy Hennessy

#### **Loss Control Representative at Safeway**

I have worked with Laurie on 2 occasions and am planning on a third. First to sell our home in Penna to move to Colorado, and second to sell my Mother's home after her passing.

The first time Laurie "held my hand" every step of the way, as my husband had already started his new job. I was a bit scared but she made sure that I never felt alone. The house sold in 5 days! The second entailed much coordination by Laurie, as I was out of state and everything had to be faxed or emailed. Again, Laurie made it as easy as applying for a Super Market Club Card. She answered every question, day or night, and usually before I asked it, until the transaction was complete. I had peace of mind and never had to get on a plane.

### Leonard Fennessey

#### **teacher at philadelphia school district**

I am writing this letter as a recommendation for Laurie Venegas. Ms. Venegas is a hard-working person who I had hired on a few occasions for my real estate concerns in a long divorce. Her expertise in the field and her reliability made it very easy to continue to hire and will make it non-questionable in the future. I would highly recommend Ms. Venegas for any real estate concerns that you may be involved in.

### Susan Morris

Laurie goes above and beyond what you expect from a Real Estate person. She helped us purchase the house we live in. And when we needed her to help us when we asked her to help us with a mortgage problem: she without hesitation came and helped. Susan, Wayne, @Brandi Morris

### Adele Linda Guiteras

#### **Real Estate Agent at Heritage Homes Realty**

I have known Laurie Venegas for almost 20 years and worked with her at the same Real Estate Brokerage for 10 years. Laurie has always been knowledgeable, cordial and highly professional in her personal and business relationships!

### Jim Summers

#### **Home Inspector**

I have worked with Laurie in the real estate profession four over 6years, and have been involved with numerous transactions. Laurie' holds herself to the highest quality of professionalism I have ever witnessed in the industry. She builds a strong relationship with her clients and others in the industry.

If the need ever arose for me to build a team of real estate professionals, there is no doubt in my mind that Laurie would be at the top of my list and leader of the team!

### Ed Allahand

#### **Associate Broker at Keller Williams Real Estate**

Laurie is a Realtor who always goes above and beyond for her clients. She always demonstrates a great work ethic and the utmost in professionalism in the real estate field.



### [Anthony Paul Pinto](#)

#### **Realtor/Team Leader at Century 21 Veterans**

Laurie is a mentor in the real estate profession. Patience, understanding, and commitment are just some of the words that can describe her. I know in all confidence what a great person she is as a realtor and as a mentor. I am thankful for starting my career and learning so much from her.

### [Gennifer Lerner](#)

#### **Meeting Coordinator at American Express Meetings & Events**

Laurie is an incredible realtor - She is patient, knowledgeable and her smile can brighten anyone's day. . Her positivity helped my boyfriend through a very long home search. Just when we thought about postponing the search, Laurie found my boyfriend the home he had been looking for. It had everything he wanted and Laurie was able to negotiate a fantastic deal for him. Thanks Laurie, you truly are the BEST of the BEST

### [John Valiante](#)

#### **Consultant at Verizon Communications**

Laurie is thorough, dedicated, and always professional. I can recommend her highly.

### [Dave VanBlarcom](#)

#### **Web and multimedia developer**

I was a first-time home buyer and Laurie helped me tremendously during my home search. She was knowledgeable, helpful and most of all patient with my slow and sometimes tedious search. She taught me what I needed to know, helped narrow down my options and finally landed me in the exact place I had been looking for. I didn't have to give up anything on my home wish-list and was able to get an unbelievable price due to Laurie's negotiations. Without Laurie's help I might still be searching today.

### [Christina Hamilton](#)

#### **Executive Assistant to SVP of Planning and Allocations at Burlington Coat Factory**

Laurie is a very dedicated and hardworking Realtor. Through the years, she has pushed hard a persevered through it all making it to an Associate Broker. She is a serious Go-Getter!!! I recommend Laurie a full 110%!!!!!!! She is a pleasure to work with!!

### [Debbie Laypo](#)

#### **Realtor, ABR, ASP, e-PRO at RE/MAX TOTAL**

Laurie has the years of expertise behind her. Very knowledgeable of township regulations. She puts her heart into her job. Wonderful to work with.

### [Chris Casmirri](#)

#### **Sunny Sands Rentals for Short Term in SW Florida**

In my 23 years of being in Real Estate, I have dealt and done business with many realtors. Laurie is a very professional, personable and extremely likeable. Laurie Venegas goes the extra mile for her clients, and does everything to appease their every need. Nothing is too much trouble. If you are looking to deal with a realtor who is honest, reliable, and on top of her game, then Laurie is the person for you. She treats every client like they are her own family. You will not be disappointed when choosing to work with her.

### [Larry Clay](#)

#### **President at Delaware Valley Hockey Supply Inc**

I highly recommend Laurie!

**Edward Fallon, MBA NMLS#144708**

**Home Loan Consultant & Renovation Director at Univest Bank & Trust Company**

Laurie has proven over and over again that she is one of the brightest, hardest working and positive minded real estate agents in her marketplace. She is a great advocate for her customers.

**Ray Jones**

**Realtor at Re/Max**

When you work with Laurie, the deal will get done, she brings year of service and knowledge to each transaction to the benefit of all.

**John Chaump**

**Agent at Heritage Homes Realty**

Laurie is a conscientious, caring and very competent real estate professional. She communicates clearly and effectively. She is known for her innovative marketing campaigns. I would highly recommend her services.

**Jon Stern**

**Owner, Life Success Consultants**

There are so many good things I would like to share with you about Laurie. I am very impressed with her abilities and attention to detail I will not work with anyone else. She looks out for my best interest and works to help me get what I want, and that means allot to me. Laurie is very professional, and at the same time a good friend giving great advice. Laurie's knowledge in Real-estate and personal development is well beyond any other agent (broker) I have ever worked with in the past. I have highly recommended Laurie to my family and friend, and the list of people I recommend is a very short list. I really could go on and on about how wonderful the experience has and continues to be working with Laurie, however the best thing you could do it to ask Laurie if she is willing to work with you, so you can see what I have known for a long time. Thank you Laurie for being the best you can be, I look forward to a long and professional relationship!!

Jonathan Stern (real estate investor and life coach)

**Eric Blum**

**Franchise Owner at 1-800-GOT-JUNK? Philadelphia and Pittsburgh**

I have known Laurie for many years and she is a dedicated and hard working real estate professional. Every interaction I have had with Laurie was handled in a timely and no-nonsense manner. I would recommend her to anyone in need of an agent to assist them.

**Beth Ashcom**

**Mobile Pet Grooming Service at Ty-D-Paws Express**

I am a full time Realtor as well. My husband and I purchased a home that Laurie had listed. It was a bit of a rocky road, but Laurie was always there for me professionally and personally and thanks to her tenacity, we were able to meet our deadlines and now own as awesome home!

**Dave Marra**

**Broker/Owner at DC Real Estate**

I am writing to you submitting this recommendation for Laurie Venegas. I have enjoyed working with Laurie and having known her for the last 5 years as a Real Estate Professional, who is concerned for the best interests of her clients. I have found Laurie to be very honest and forthright in business and personal matters.

Dave Marra Broker/Owner DC Real Estate.